Appendix C, Pricing Index
DIR-TSO-2526
EST Group, LLC

Products	Description of MSRP	Customer Discount % off MSRP
EST Group, LLC/LightHouse K-12/Smartphone Application	Installation of $24,999 and annual license of $24,999	20%
EST Group, LLC/LightHouse Local Government/Smartphone Application	Installation of $24,999 and annual license of $24,999	20%
EST Group, LLC/LightHouse Higher Ed/Smartphone Application	Installation of $24,999 and annual license of $24,999	20%
EST Group, LLC/Online Registration System (ORS)/Web based application	Installation of $34,999 and annual license of $14,999	20%
EST Group, LLC/LightHouse K-12/Smartphone Application/Integration Services/Customizations	$1,3500/per day of Custom Development to support the app	10%
EST Group, LLC/LightHouse Local Government/Smartphone Application/Integration Services/Customizations	$1,350/per day of Custom Development to support the app	10%
EST Group, LLC/LightHouse Higher Ed/Smartphone Application/Integration Services/Customizations	$1,350/per day of Custom Development to support the app	10%
EST Group, LLC/Online Registration System (ORS)/Web based application/Integration Services/Customizations	$1,350/per day of Custom Development to support ORS	10%
Services	Description of MSRP	Customer Discount % off MSRP
EST Group, LLC/LightHouse K-12/Smartphone Application/Integration Services/Customizations	Any customizations to the product will bill at a daily rate of $1,500.	0%
EST Group, LLC/LightHouse Local Government/Smartphone Application/Integration Services/Customizations	Any customizations to the product will bill at a daily rate of $1,500.	0%
EST Group, LLC/LightHouse Higher Ed/Smartphone Application/Integration Services/Customizations	Any customizations to the product will bill at a daily rate of $1,500.	0%
EST Group, LLC/Online Registration System (ORS)/Web based application/Integration Services/Customizations	Any customizations to the product will bill at a daily rate of $1,500.	0%